## 2024 Edelman Trust Barometer Supplemental Report:

Insights for the Financial Services Sector







#### **2024 Edelman Trust Barometer**

Methodology

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#### Annual online survey in its 24th year

Fieldwork conducted: Nov 3 – Nov 22, 2023



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Australia	France	Italy	Netherlands	S. Korea	UK
Brazil	Germany	Japan	Nigeria	Spain	U.S.
Canada	India	Kenya	Saudi Arabia	Sweden	
China	Indonesia	Malaysia	Singapore	Thailand	

Data collected is representative of the general population across age, gender, region and ethnicity/nationality (where applicable) within each country.

#### **Global averages**

Unless otherwise indicated, global averages are composed of all 28 countries surveyed.

#### Statistical significance



**O** Significant change

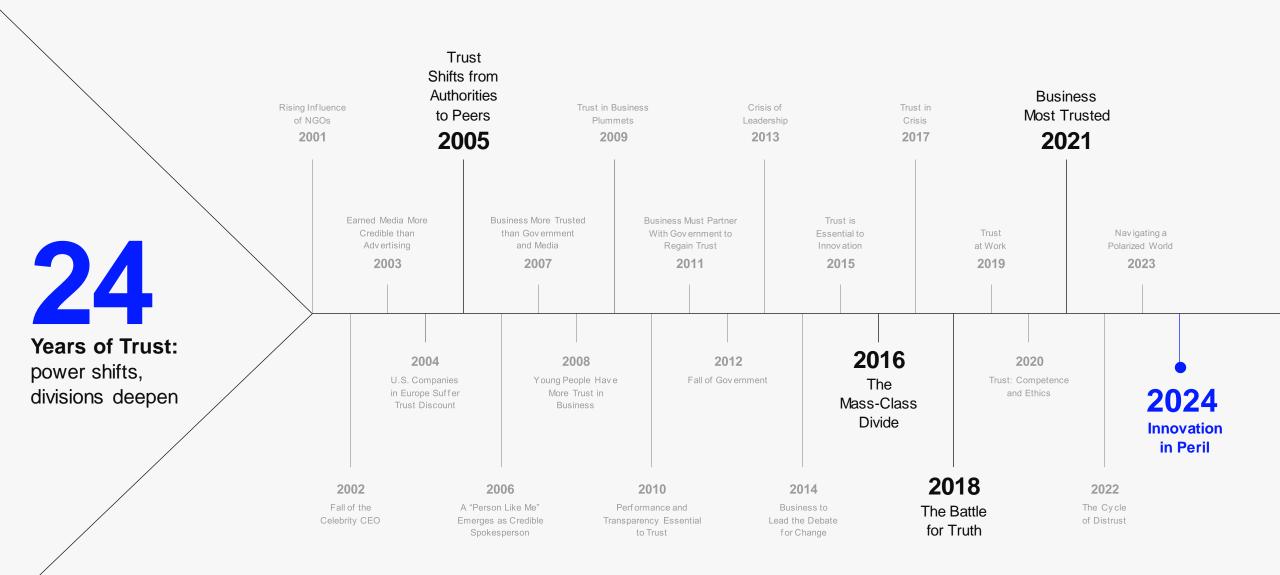
Indicates a statistically meaningful difference or change in the data that is unlikely to be due to chance or a random fluctuation.

All indicated year-over-year significant changes were determined using a t-test set at a 99%+ confidence level.

#### Shortened question text

Throughout the report, question text has been edited for readability.

For more details on global averages, country-specific sample information, or to see the full text for any shortened statements, please see the Technical Appendix



## The Decline of Authority

#### Trust Index 2023 to 2024: Developing Countries Lead on Trust

#### **Trust Index**

(average percent trust in NGOs, business, government, and media)

Distrust Neutral Trust (1-49) (50-59) (60-100)

#### 2024 Trust Index among

Developing countries 63 Developed countries 49

**2024 Ede Iman Trust Barometer.** The Trust Index is the average percenttrust in NGOs, business, government and media. TRU\_INS. Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right. 9-point scale; top 4 box, trust. General population, 28-mkt avg., and by developed and developing countries. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

Due to a translation inconsistency in France, the 2023 Trust Index has been imputed using a model. For more details, please see the Technical Appendix.

2023 General population					
55	Global 28				
83	China				
75	Indonesia				
74	UAE				
73	India				
71	Saudi Arabia				
66	Singapore				
66	Thailand				
63	Kenya				
62	Malaysia				
61	Mexico				
56	Nigeria				
54	Netherlands				
53	Brazil				
52	Canada				
51	Colombia				
50	Italy				
49	Sweden				
48	Australia				
48	Ireland				
48	U.S.				
47	France				
47	S. Africa				
46	Germany				
44	Spain				
43	UK				
42	Argentina				
38	Japan				
36	S. Korea				

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#### 2024 **General population** 56 Global 28 79 China 76 India UAE 74 73 Indonesia 72 Saudi Arabia 70 Thailand 68 Malaysia 67 Singapore 64 Kenya Nigeria 61 59 Mexico 56 Netherlands 53 Brazil 53 Canada 52 Australia 50 Italy S. Africa 49 49 Sweden 47 Colombia 47 France 47 Ireland 46 Spain 46 U.S. Germany 45 43 S. Korea 39 Argentina 39 Japan UK 39

#### Greatest changes in

S. Korea	+7
Malaysia	+6
Nigeria	+5
Thailand	+4
Australia	+4
China	-4
Colombia	-4
UK	-2
U.S.	-2

UK now among least-trusting countries

#### **Establishment Leaders Not Trusted to Tell Us the Truth**

Percent who worry

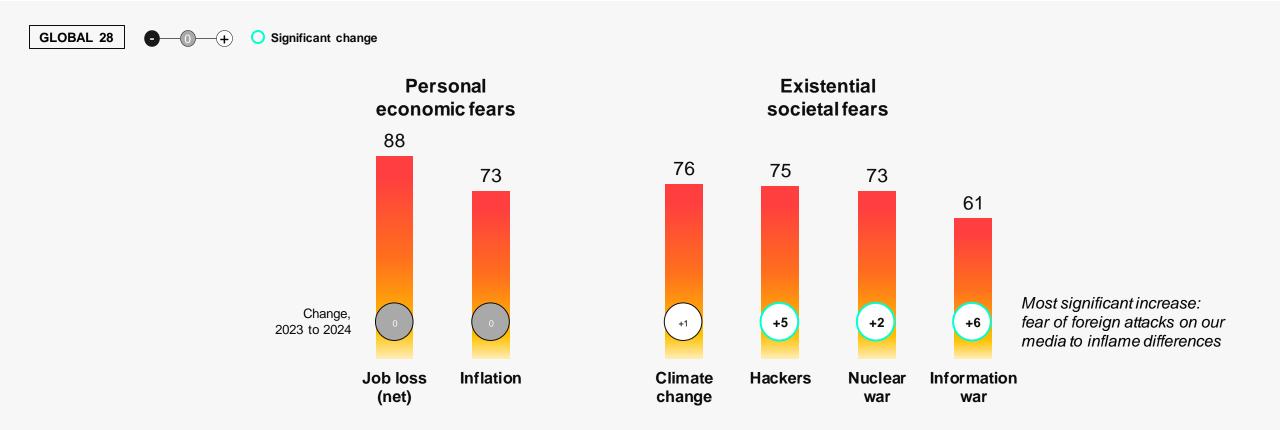


## are **purposely trying to mislead people** by saying things they know are false or gross exaggerations

2024 Ede Iman Trust Barometer. POP\_EMO. Some people say they worry about many things while others say they have few concerns. We are interested in what you worry about. Specifically, how much do you worry about each of the following? 9-point scale; top 4 box, worry. General population, 28-mkt avg. Attributes asked of half the sample. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

#### **Economic Fears Persist as Societal Concerns Rise**

Percent who worry about...

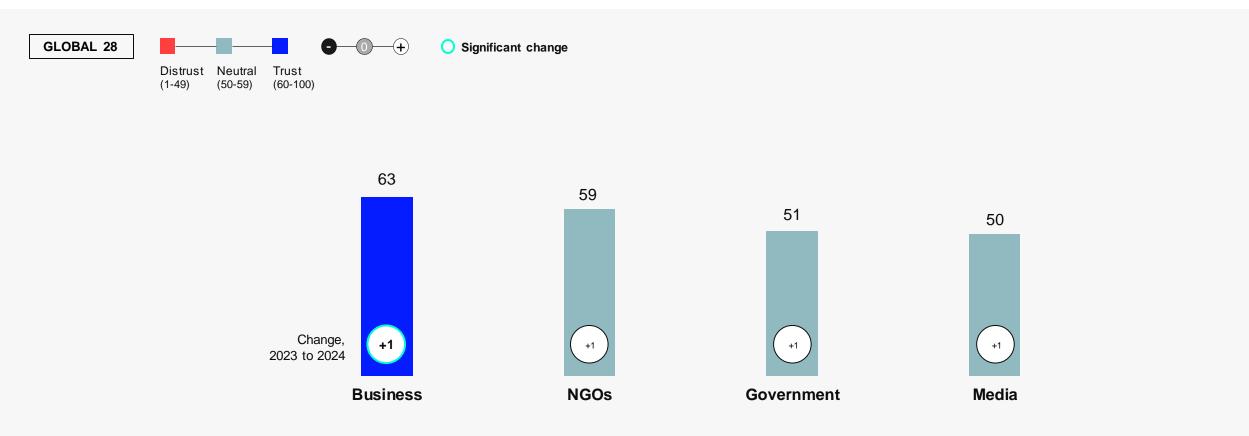


**2024 Ede Iman Trust Barometer.** POP\_EMO. Some people say they worry about many things while others say they have few concerns. We are interested in what you worry about. Specifically, how much do you worry about each of the following? 9-point scale; top 4 box, worry. Some attributes asked of half the sample. General population, 28-mkt avg. Job loss asked of those who are an employee of an organization (Q43/1). Job loss is a net of attributes 1-3, 5, and 22-24. Year-over-year changes we ere tested for significance using a t-test set at the 99%+ confidence level.

## Who Is Trusted?

#### **Business Remains Only Trusted Institution**

#### Percent trust



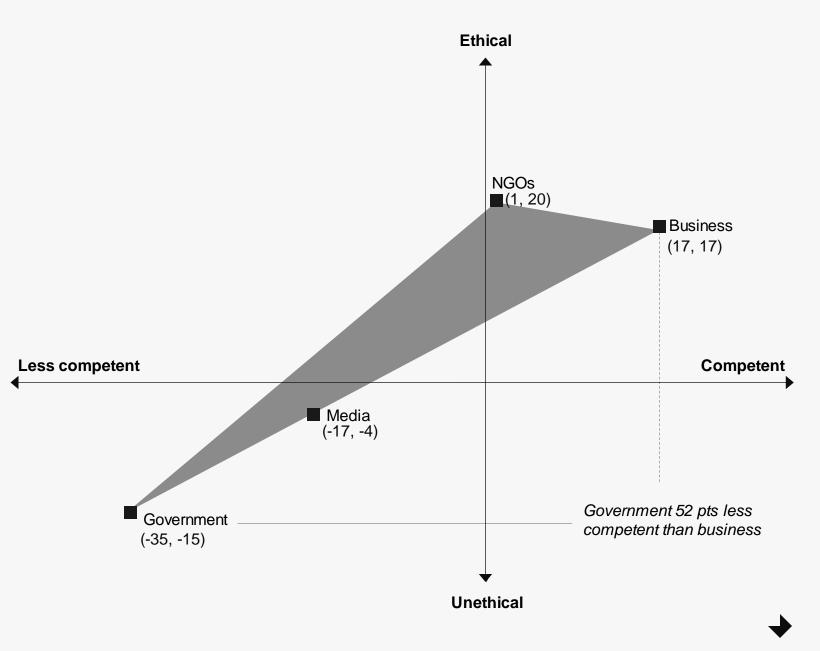
2024 Ede Iman Trust Barometer. TRU\_INS. Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right. 9-point scale; top 4 box, trust. General population, 28-mkt avg. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

Due to a translation inconsistency in France, the 2023 Trust Index has been imputed using a model. For more details, please see the Technical Appendix.

#### Institutions Out of Balance: Government Seen as Far Less Competent and Ethical than Business

(Competence score, net ethical score)

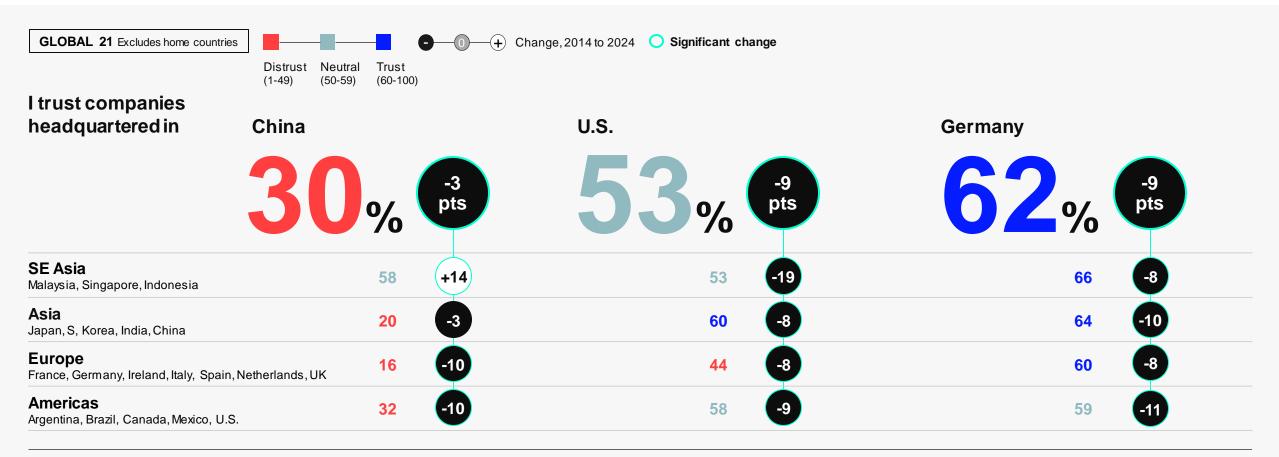
GLOBAL 25 Excludes China, S. Korea, Thailand



2024 Ede Iman Trust Barometer. The ethical scores are averages of nets based on [INS]\_PER\_DIW1-4. Media and NGOs were only asked of half the sample. The competence score is a net based on TRU\_3D\_[INS]/1. Media and NGOs were only asked of half the sample. General population, 25-mkt avg. Data not collected in China and Thailand; Due to a translation inconsistency in S. Korea, it has been excluded from this analysis. For full details regarding how this data was calculated and plotted, please see the Technical Appendix.

#### **10-Year Shift: Less Trust for Companies Headquartered in Global Powers**

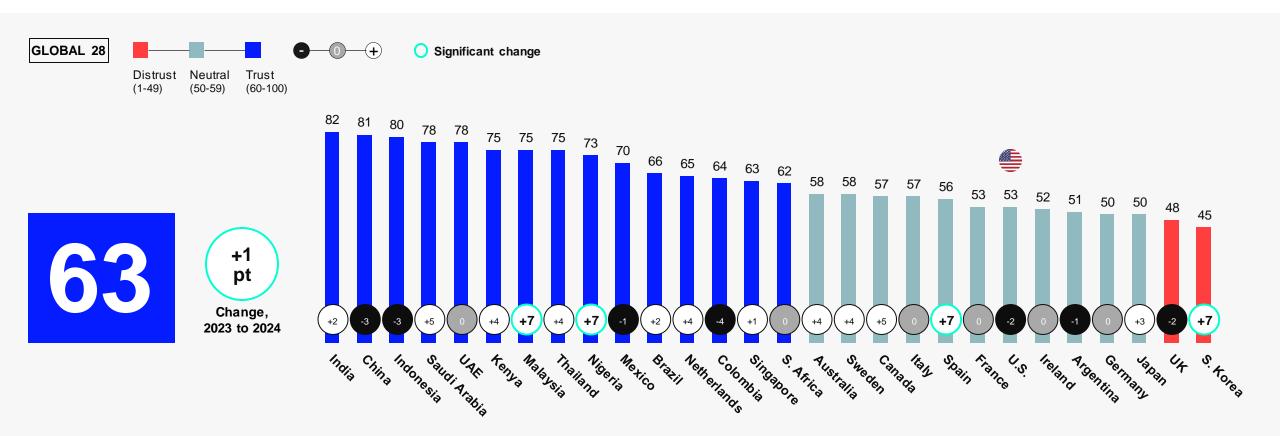
Percent trust in companies headquartered in each country, among respondents from outside each country being rated



2024 Ede Iman Trust Barometer. TRU\_NAT. Now we would like to focus on global companies headquartered in specific markets. Please indicate how much you trust global companies headquartered in the following markets to do what is right. 9point scale; top 4 box, trust. Question asked of half the sample. General population, 21-mkt avg., and by region. Data excludes respondents from the country being rated. Ten-year changes were tested for significance using a t-test set at the 99%+ confidence level.

#### **Business Trusted in 15 of 28 Countries**

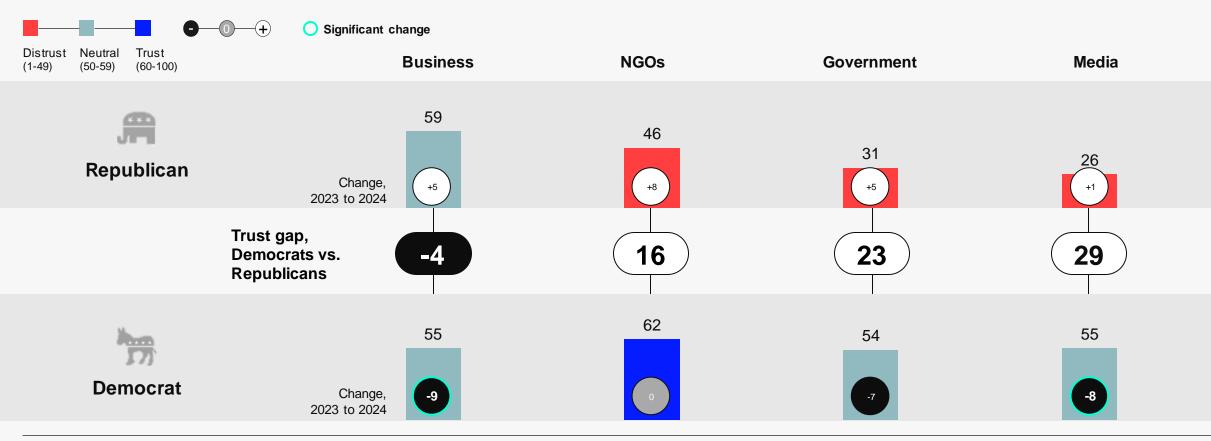
Percent trust in business



2024 Ede Iman Trust Barometer. TRU\_INS. Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right. 9-point scale; top 4 box, trust. General population, 28-mkt avg. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

### Partisan Divide: Republicans Far Less Trusting; Trust in Media and Government Declines Among Democrats

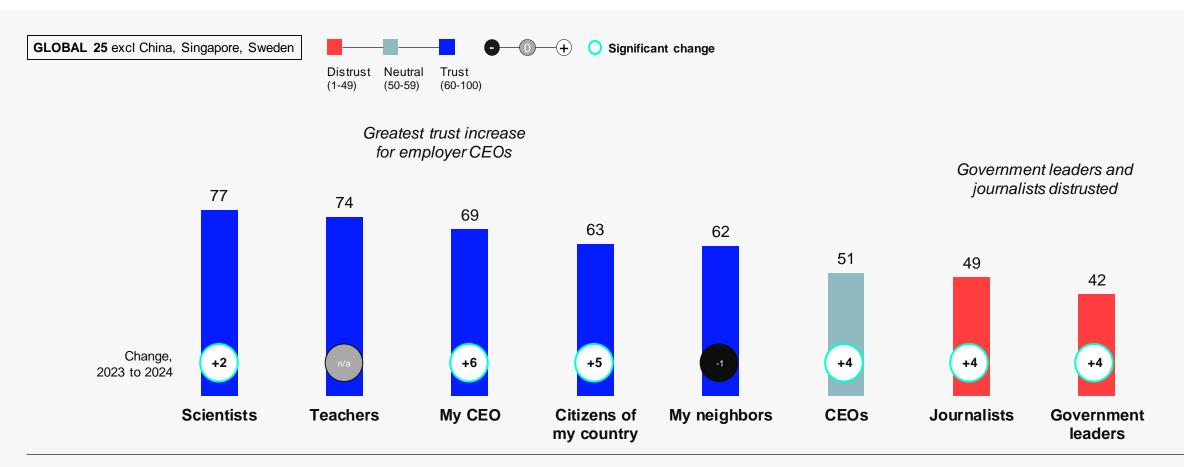
Percent trust, in the U.S.



2024 Ede Iman Trust Barometer. TRU\_INS. Below is a list of institutions. For each one, please indicate how much you trust that institution to do what is right. 9-point scale; top 4 box, trust. General population, U.S., by political affiliation. Year-over-year changes were tested for significance using a test set at the 99%+ confidence level.

#### **Trust in People**

Percent trust to do what is right

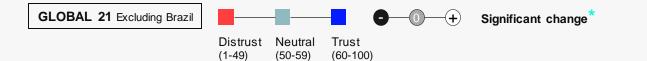


2024 Ede Iman Trust Barometer. TRU\_PEP. Below is a list of groups of people. For each one, please indicate how much you trust that group of people to do what is right. 9-point scale; top 4 box, trust. Attributes as ked of half the sample. General population, 25-mkt avg. "My CEO" only shown to those who are an employee of an organization (Q43/1). Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

In Sw eden, the Sw edish translation for "Government leaders" was updated in 2024. In China and Singapore, the Chinese translation for "Journalists" was updated in 2024. These language changes mean the 2024 data cannot compared to data from previous years and have been removed from this analysis for all items to ensure a consistent global average is shown for each.

#### **10-Year Trend: Trust in Media Sources**

Percent trust in each media source for general news and information



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	10yr change
Search engines	63	63	64	65	61	65	62	56	59	61	66	+3*
Traditional media	63	58	59	58	64	66	62	54	58	58	62	-1
Owned media	45	44	48	45	41	49	47	41	44	44	49	+4*
Social media	44	46	45	42	40	43	40	35	36	38	41	-3*

2024 Ede Iman Trust Barometer. COM\_MCL. When looking for general news and information, how much would you trust each type of source for general news and information? 9-point scale; top 4 box, trust. Question asked of half the sample. General population, 21-mkt avg. Ten-year changes were tested for significance using a t-test set at the 99%+ confidence level.

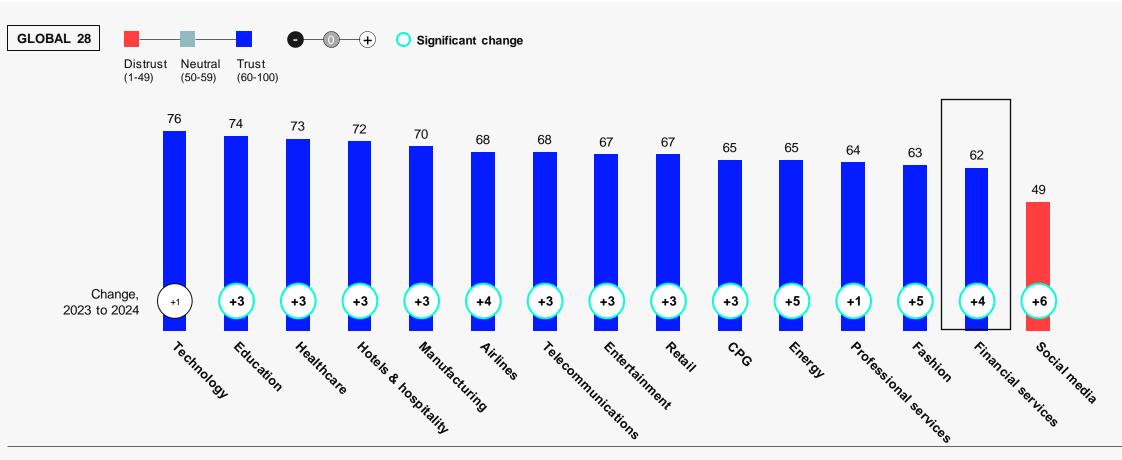
In Brazil, the translation for "Search engines" was updated in 2024. This language change mean the 2024 data cannot compared to data from previous years and has been removed from this analysis for all items to ensure a consistent global average is shown for each.

## **Trust in Financial Services**



#### **Financial Services Sector Now Trusted**

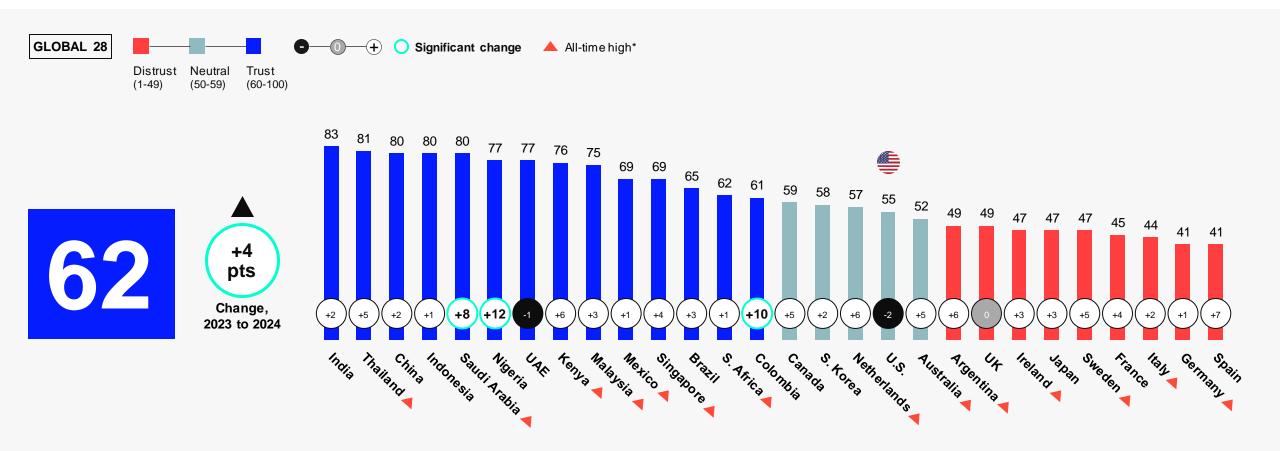
Percent trust in businesses in the following industries to do what is right



<sup>2024</sup> Ede Iman Trust Barometer. TRU\_IND. Please indicate how much you trust businesses in each of the following industries to do what is right. 9-point scale; top 4 box, trust. Question asked of half the sample. General population, 28-mkt avg. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

### Trust in Financial Services at an All-Time High in 14 of 27 Countries

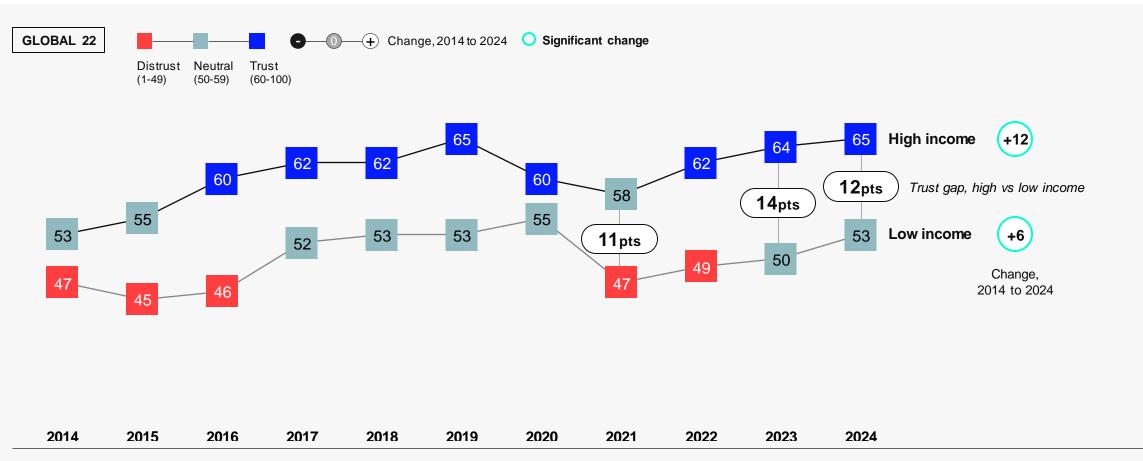
Percent trust in companies within the financial services sector



**2024 Ede Iman Trust Barometer.** TRU\_IND. Please indicate how much you trust businesses in each of the following industries to do what is right. 9-point scale; top 4 box, trust. Question asked of half the sample. General population, 28-mkt avg. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level. In Malay sia, the Malay translation of the question text in 2023 used a term meaning "believe" rather than "trust." The 2024 translation of the term has been adjusted to better reflect the English meaning but is otherwise comparable year-to-year. \*Note: all-time highs are calculated for countries which have at least 5 years of historical data. Nigeria does not fit that criteria, so it was excluded from the all-time high analysis.

## 10-Year Trend: Trust in Financial Services Sector Grows 2x as Fast Among High Income

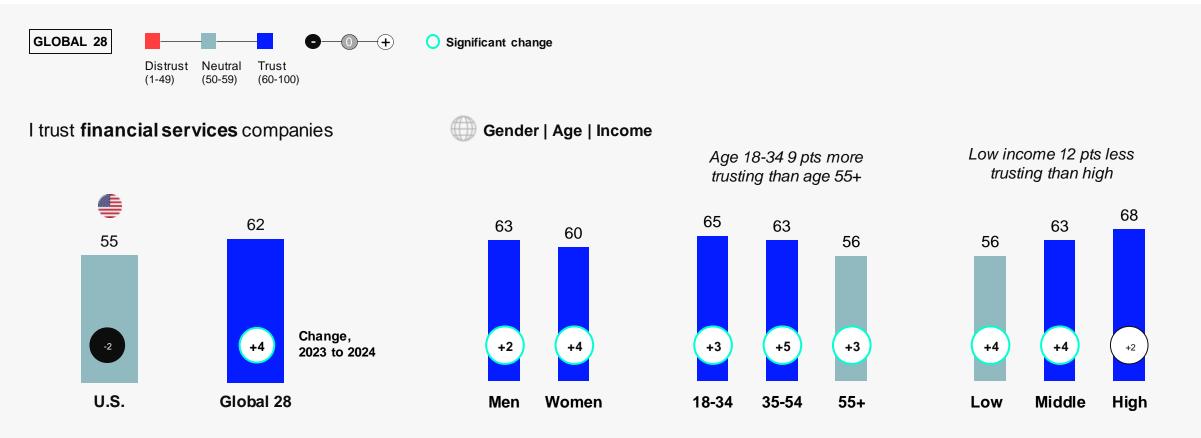
Percent trust in companies within the financial services sector



2024 Ede Iman Trust Barometer. TRU\_IND. Please indicate how much you trust businesses in each of the following industries to do what is right. 9-point scale; top 4 box, trust. Question asked of half the sample. General population, 22-mkt avg. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

### Financial Services Trust Divide: Age 55+ and Low Income Least Trusting

Percent trust in companies within the financial services sector



2024 Ede Iman Trust Barometer. TRU\_IND. Please indicate how much you trust businesses in each of the following industries to do what is right. 9-point scale; top 4 box, trust. Question asked of half the sample. General population, 28-mkt avg., and by demographics and U.S. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

#### **Trust in Financial Services Subsectors Grows**

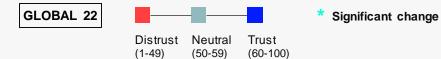
Percent trust in companies within each financial services subsector



2024 Ede Iman Trust Barometer. TRU\_SUB\_FIN. Now thinking about specific sectors within the financial services industry, please indicate how much you trust businesses in each of the following sectors to do what is right. 9-point scale; top 4 box, trust. Question asked of one-fifth of the sample. General population, 28-mkt avg. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

#### **Trust in Financial Services and Subsectors: 10 Year Trend**

Percent trust in companies within each sector

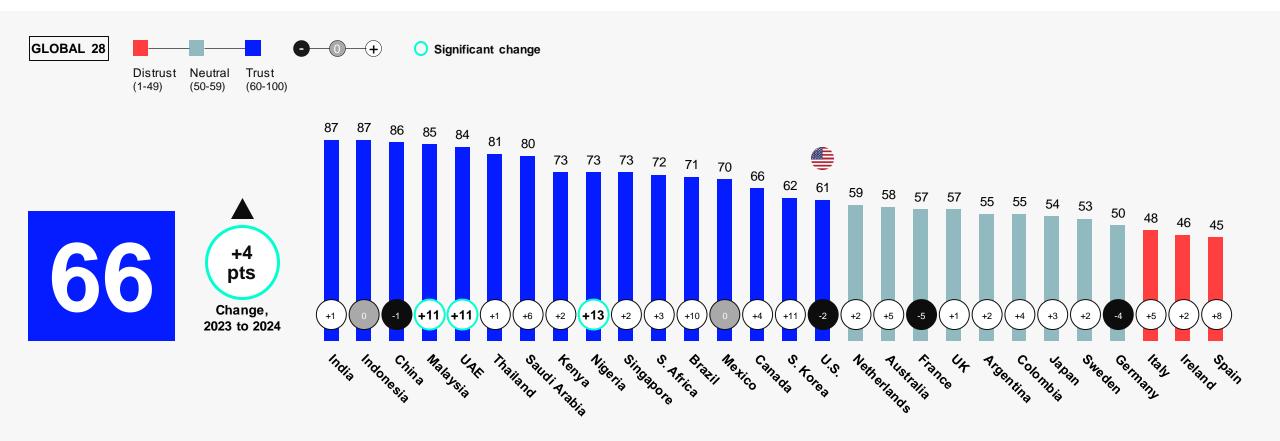


	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	10yr change
Banks	53	52	58	59	-	63	59	57	59	62	65	+12*
Personal Insurance	-	-	-	-	-	-	59	56	60	58	61	-
Property/casualty insurance	-	-	-	-	-	-	56	53	57	54	59	-
Financial advisory	48	47	50	51	-	55	54	49	52	50	53	+5*
Investment management	-	-	-	-	-	-	-	-	-	48	52	-
Financial technology	-	-	-	-	-	-	-	-	-	47	49	-
Cryptocurrency/digital assets	-	-	-	-	-	-	-	38	38	33	35	-

2024 Ede Iman Trust Barometer. TRU\_IND. Please indicate how much you trust businesses in each of the following industries to do what is right. 9-point scale; top 4 box, trust. Question asked of half the sample. TRU\_SUB\_FIN. Now thinking about specific sectors within the financial services industry, please indicate how much you trust businesses in each of the following sectors to do what is right. 9-point scale; top 4 box, trust. General population, 22-mkt avg. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

#### Banks Trusted in 16 of 28 Countries

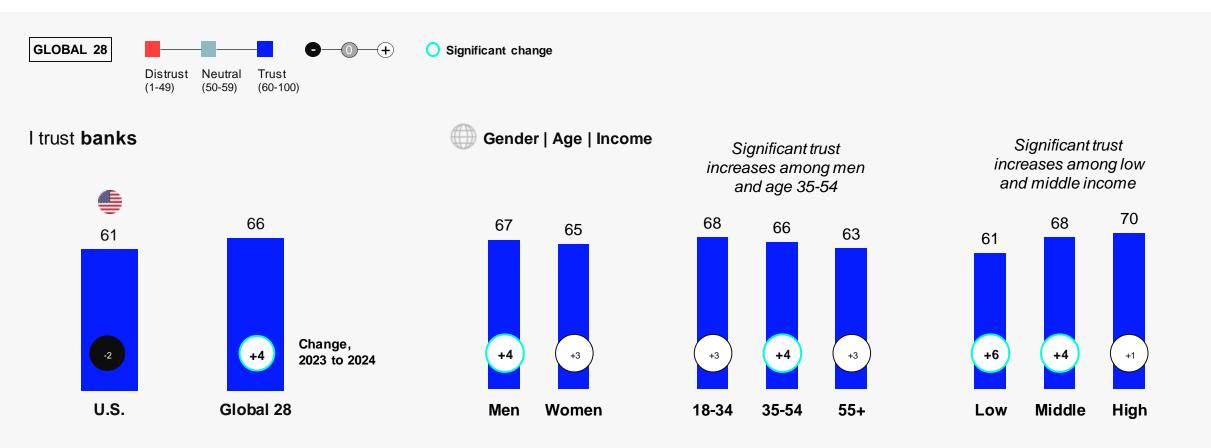
Percent trust in companies within the banking subsector



2024 Ede Iman Trust Barometer. TRU\_SUB\_FIN. Now thinking about specific sectors within the financial services industry, please indicate how much you trust businesses in each of the following sectors to do what is right. 9-point scale; top 4 box, trust. Question asked of one-fifth of the sample. General population, 28-mkt avg. Y ear-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

#### **Banks Remain Trusted Across Demographics**

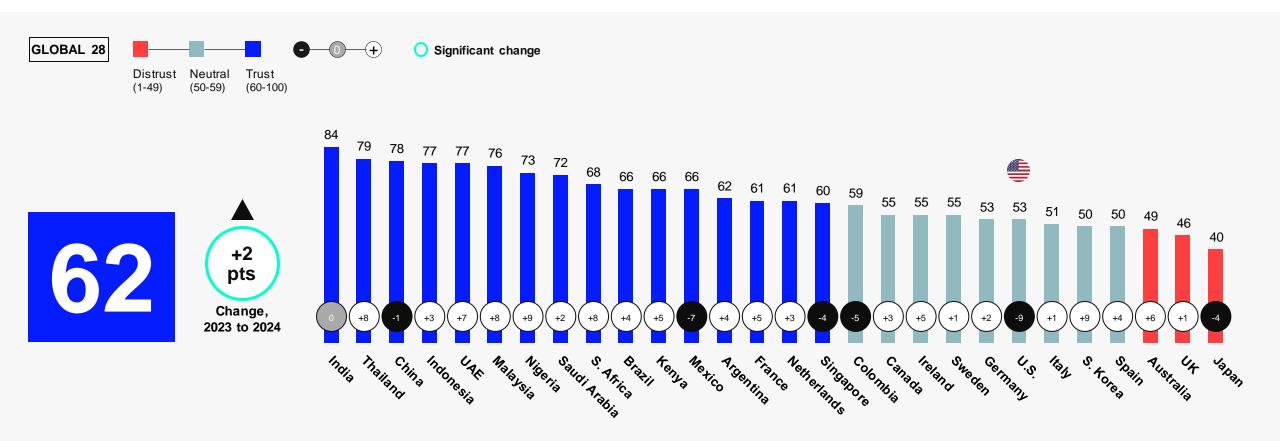
Percent trust in companies within the banking subsector



2024 Ede Iman Trust Barometer. TRU\_SUB\_FIN. Now thinking about specific sectors within the financial services industry, please indicate how much you trust businesses in each of the following sectors to do what is right. 9-point scale; top 4 box, trust. Question asked of one-fifth of the sample. General population, 28-mkt avg., and by demographics and U.S. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

#### Personal Insurance Companies Trusted in 16 of 28 Countries

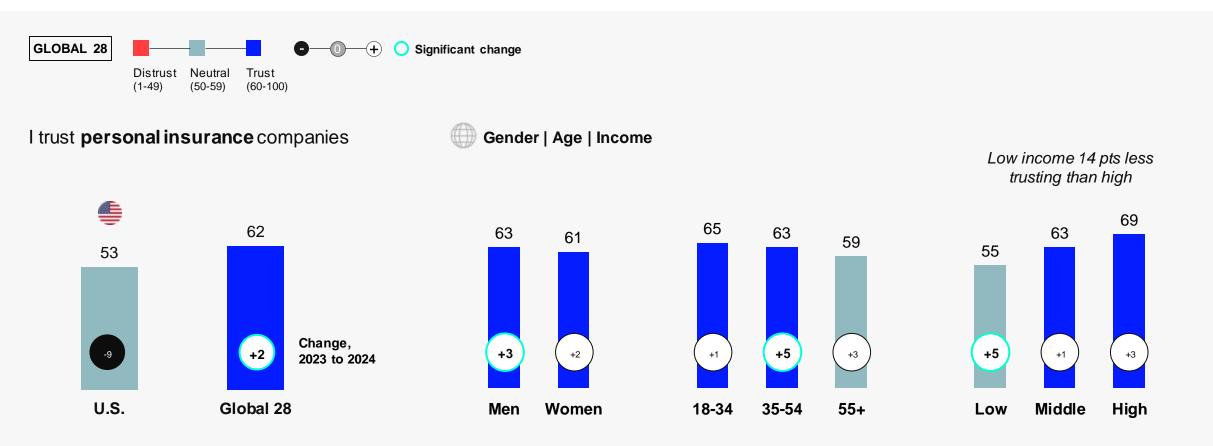
Percent trust in companies within the personal insurance subsector



2024 Ede Iman Trust Barometer. TRU\_SUB\_FIN. Now thinking about specific sectors within the financial services industry, please indicate how much you trust businesses in each of the following sectors to do what is right. 9-point scale; top 4 box, trust. Question asked of one-fifth of the sample. General population, 28-mkt avg. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

### Personal Insurance Companies Less Trusted by Age 55+ and Low Income

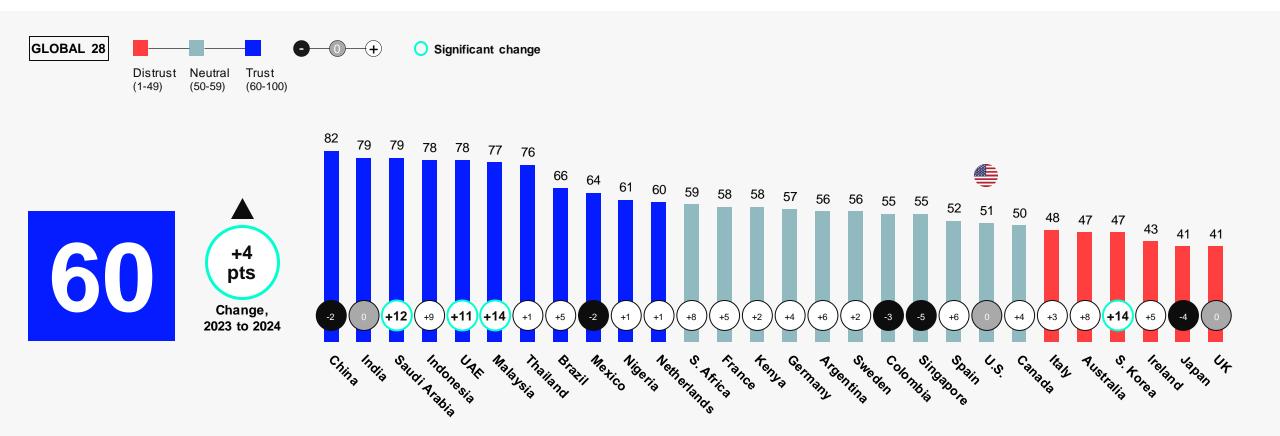
Percent trust in companies within the personal insurance subsector



2024 Ede Iman Trust Barometer. TRU\_SUB\_FIN. Now thinking about specific sectors within the financial services industry, please indicate how much you trust businesses in each of the following sectors to do what is right. 9-point scale; top 4 box, trust. Question asked of one-fifth of the sample. General population, 28-mkt avg., and by demographics and U.S. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

### Property/Casualty Insurance Companies Not Trusted in 17 of 28 Countries

Percent trust in companies within the property/casualty insurance subsector

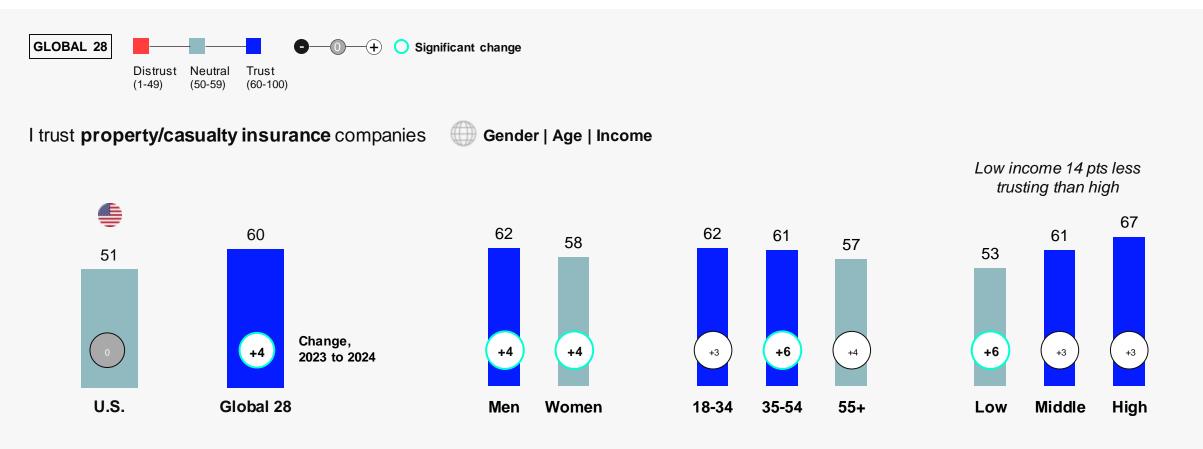


2024 Ede Iman Trust Barometer. TRU\_SUB\_FIN. Now thinking about specific sectors within the financial services industry, please indicate how much you trust businesses in each of the following sectors to do what is right. 9-point scale; top 4 box, trust. Question asked of one-fifth of the sample. General population, 28-mkt avg. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

In Canada and Germany, the French-Canadian and German translations for "Property/casualty insurance" were updated in 2024. The 2024 translations of the term have been adjusted to better reflect the English meaning but are otherwise comparable year-to-year.

### Property Insurance Companies Less Trusted by Age 55+ and Low Income

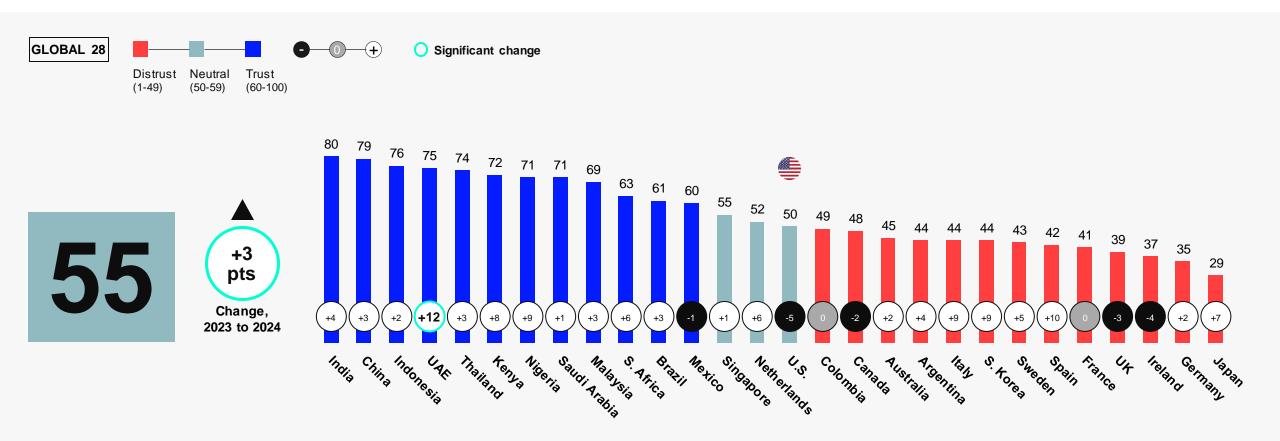
Percent trust in companies within the property/casualty insurance subsector



**2024 Ede Iman Trust Barometer.** TRU\_SUB\_FIN. Now thinking about specific sectors within the technology industry, please indicate how much you trust businesses in each of the following sectors to do what is right. 9-point scale; top 4 box, trust. Question asked of one-fifth of the sample. General population, 28-mkt avg., and by demographics and U.S. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

#### Financial Advisory Companies Not Trusted in 16 of 28 Countries

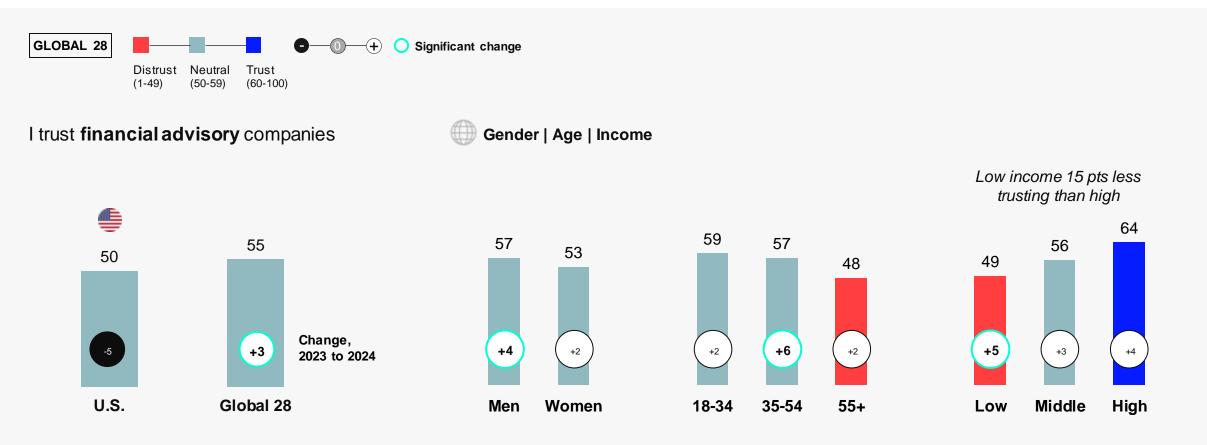
Percent trust in companies within the financial advisory subsector



2024 Ede Iman Trust Barometer. TRU\_SUB\_FIN. Now thinking about specific sectors within the financial services industry, please indicate how much you trust businesses in each of the following sectors to do what is right. 9-point scale; top 4 box, trust. Question asked of one-fifth of the sample. General population, 28-mkt avg. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

### Financial Advisory Companies Distrusted by Age 55+ and Low Income

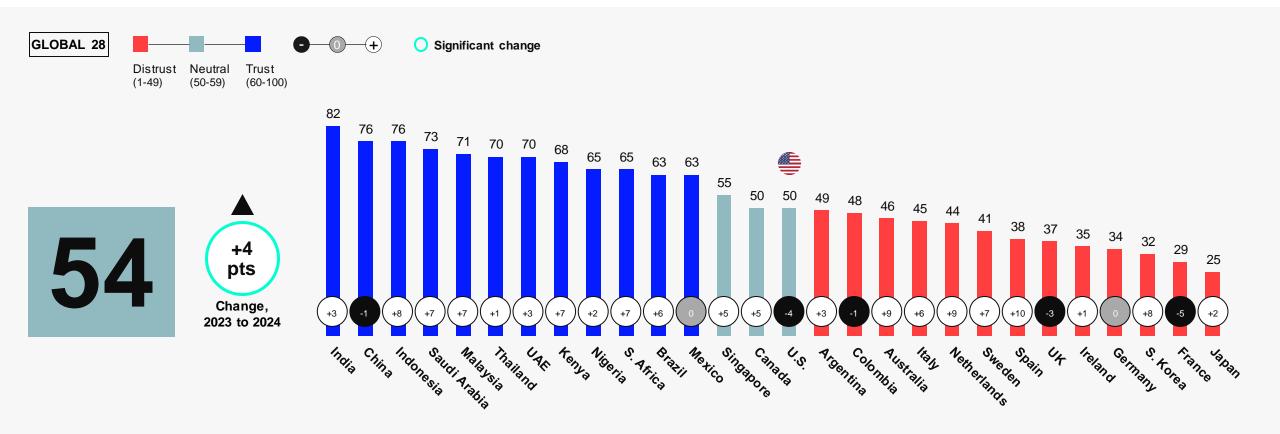
Percent trust in companies within the financial advisory subsector



2024 Ede Iman Trust Barometer. TRU\_SUB\_FIN. Now thinking about specific sectors within the financial services industry, please indicate how much you trust businesses in each of the following sectors to do what is right. 9-point scale; top 4 box, trust. Question asked of one-fifth of the sample. General population, 28-mkt avg., and by demographics and U.S. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

#### Investment Management Companies Not Trusted in 16 of 28 Countries

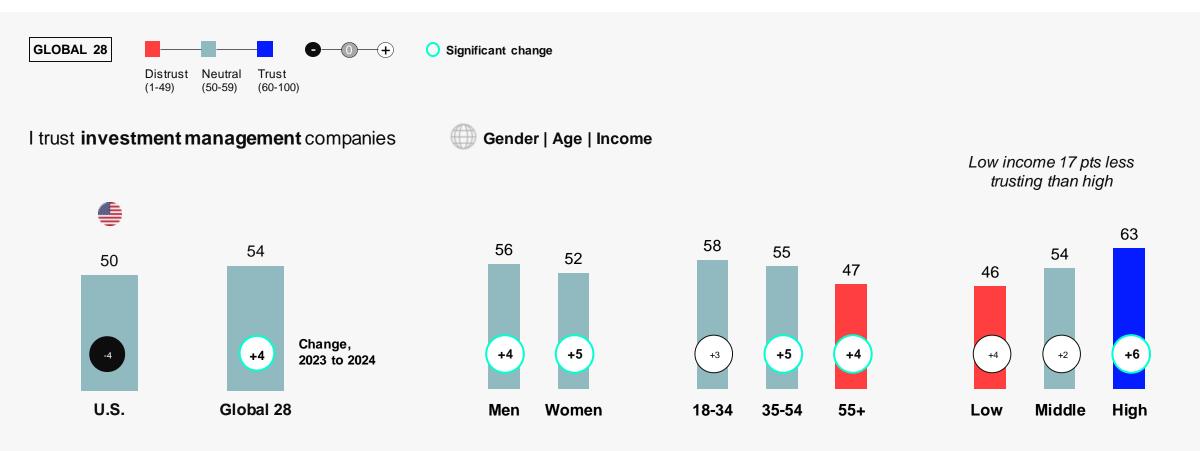
Percent trust in companies within the investment management subsector



2024 Ede Iman Trust Barometer. TRU\_SUB\_FIN. Now thinking about specific sectors within the financial services industry, please indicate how much you trust businesses in each of the following sectors to do what is right. 9-point scale; top 4 box, trust. Question asked of one-fifth of the sample. General population, 28-mkt avg. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

### Investment Management Companies Distrusted by Low Income and Age 55+

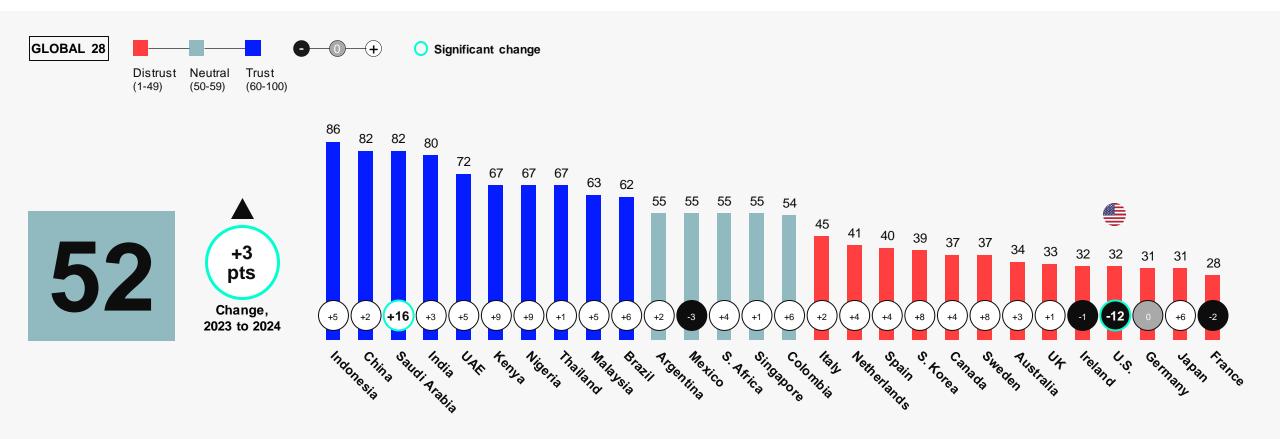
Percent trust in companies within the investment management subsector



2024 Ede Iman Trust Barometer. TRU\_SUB\_FIN. Now thinking about specific sectors within the financial services industry, please indicate how much you trust businesses in each of the following sectors to do what is right. 9-point scale; top 4 box, trust. Question asked of one-fifth of the sample. General population, 28-mkt avg., and by demographics and U.S. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

#### Financial Technology Companies Distrusted in 13 of 28 Countries

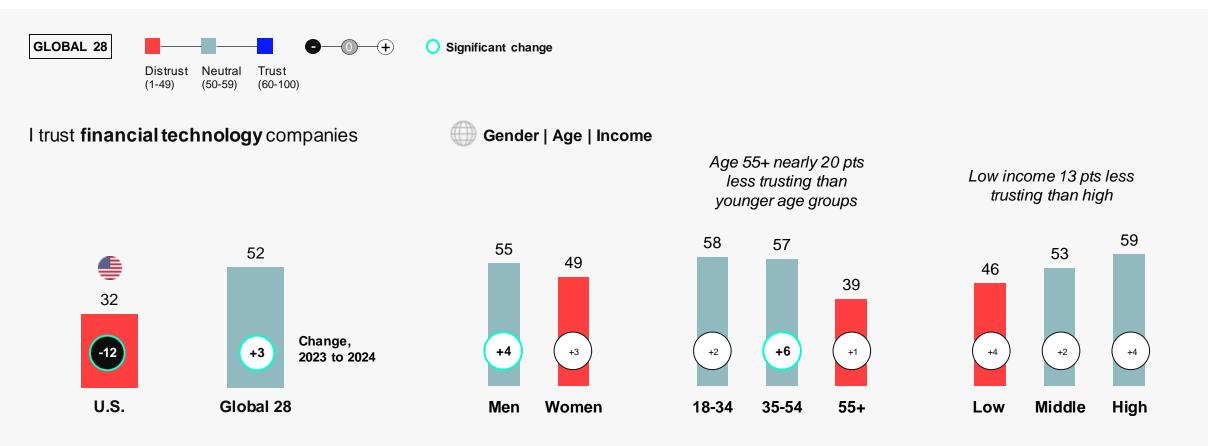
Percent trust in companies within the financial technology subsector



2024 Ede Iman Trust Barometer. TRU\_SUB\_FIN. Now thinking about specific sectors within the financial services industry, please indicate how much you trust businesses in each of the following sectors to do what is right. 9-point scale; top 4 box, trust. Question asked of one-fifth of the sample. General population, 28-mkt avg. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

### Financial Technology Companies Distrusted by Women, Age 55+ and Low Income

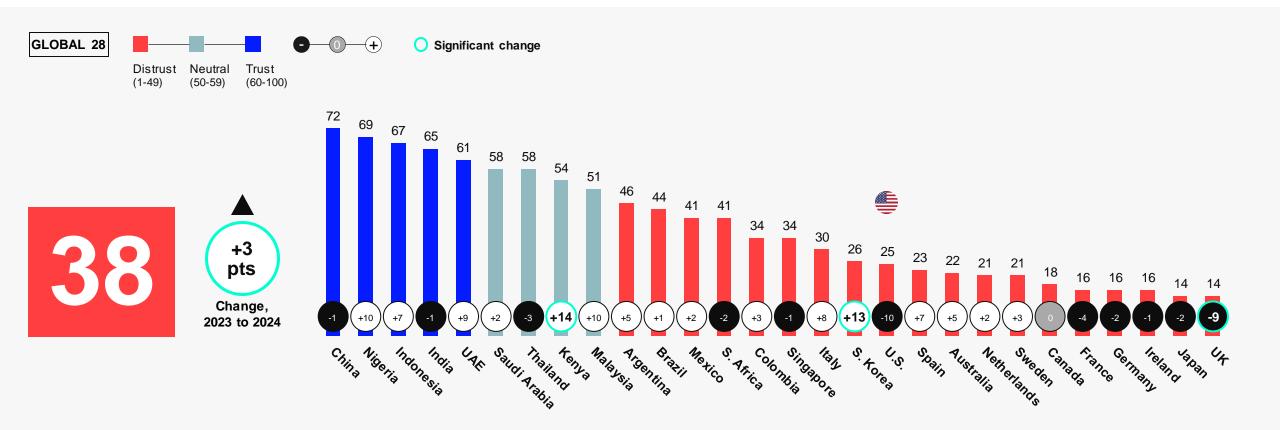
Percent trust in companies within the financial technology subsector



**2024 Ede Iman Trust Barometer.** TRU\_SUB\_FIN. Now thinking about specific sectors within the financial services industry, please indicate how much you trust businesses in each of the following sectors to do what is right. 9-point scale; top 4 box, trust. Question asked of one-fifth of the sample. General population, 28-mkt avg., and by demographics ang U.S. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

#### Cryptocurrency/Digital Assets Companies Distrusted in 19 of 28 Countries

Percent trust in companies within the cryptocurrency/digital assets subsector

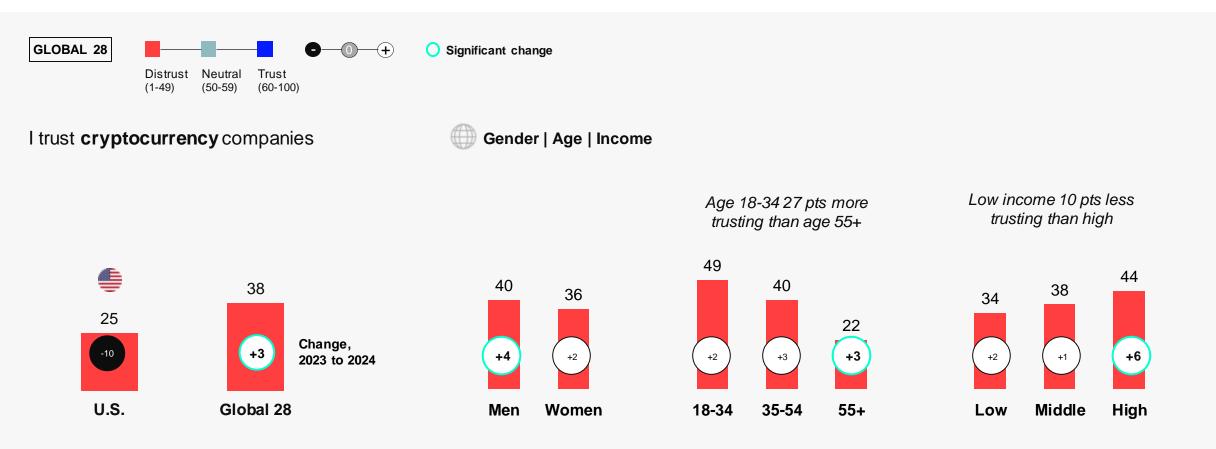


2024 Ede Iman Trust Barometer. TRU\_SUB\_FIN. Now thinking about specific sectors within the financial services industry, please indicate how much you trust businesses in each of the following sectors to do what is right. 9-point scale; top 4 box, trust. Question asked of one-fifth of the sample. General population, 28-mkt avg. Y ear-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

In Indonesia and Thailand, the Indonesian and Thai translations for "Cryptocurrency/Digital assets" were updated in 2024. The 2024 translations of the term have been adjusted to better reflect the English meaning but are otherwise comparable year to-year.

#### **Crypto Distrusted Across Demographics**

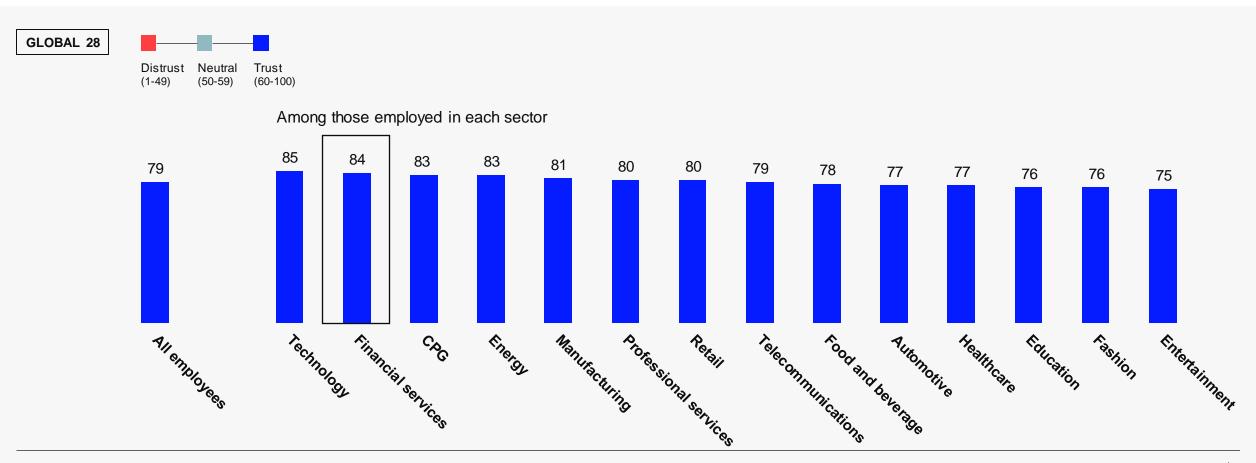
Percent trust in companies within the cryptocurrency/digital assets subsector



2024 Ede Iman Trust Barometer. TRU\_SUB\_FIN. Now thinking about specific sectors within the financial industry, please indicate how much you trust businesses in each of the following sectors to do what is right. 9-point scale; top 4 box, trust. Question asked of one-fifth of the sample. General population, 28-mkt avg., and by demographics and by those who are an employee of an organization (Q43/1), and financial service employees (Q420/7) and non-financial service employees (Q420/7) and non-financial service employees (Q420/7). Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

### Financial Services Employees Among Most Trusting of Their Employer

Percent trust in my employer, among employees

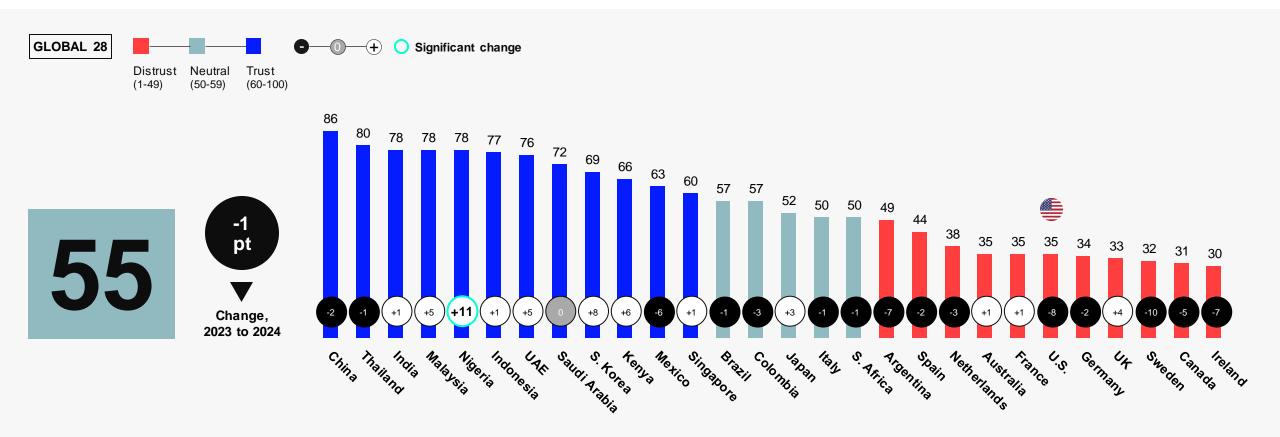


Restoring Trust in the Promise of Innovation

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#### AI Companies Not Trusted in 16 of 28 Countries

Percent trust in companies within the AI subsector



**2024 Ede Iman Trust Barometer.** TRU\_SUB\_TEC. Now thinking about specific sectors within the technology industry, please indicate how much you trust businesses in each of the following sectors to do what is right. 9-point scale; top 4 box, trust. Question asked of one-fifth of the sample. General population, 28-mkt avg. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

#### **Barriers to Al Adoption: Concerns Over Privacy 2x More Widespread Than Concerns Over Job Impacts**

Among those who feel less than enthusiastic about the growing use of AI, percent who say

GLOBAL 28

I am less than enthusiastic about AI be	Developed	Developing	U.S.	
could compromise my privacy	39	41	35	52
may devalue what it means to be human	36	35	38	38
could be harmful to people	35	38	31	57
could be harmful to society	35	40	29	61
is not adequately tested and evaluated	35	40	30	54
is happening too fast	32	36	28	35
will worsen societal inequalities	27	28	26	33
could threaten my job security	22	18	26	19

U.S. most concerned over Al's potential harm to society and people

Threats to job security less of a concern

2024 Ede Iman Trust Barometer. CHG\_TEC\_WHY. You just indicated that you are less than enthusiastic about the growing use of AI. Which of the following best describes why you feel that way? Select all that apply. Question asked among those w ho said they were less than enthusiastic about the growing use of AI, in half the sample. General population, 28-mkt avg., and by developed and developing markets, and in the U.S.

### To Increase Enthusiasm for AI, Explain its Benefits to Me and Society

Among those **who feel less than enthusiastic** about the growing use of AI, percent who say

GLOBAL 28

I would feel more positive about AI if I could		Developed	Developing	U.S.
see the benefits for society	53	46	61	49
understand it better	51	41	61	38
see the <b>benefits for me</b>	51	43	59	40
see how it would <b>save me money</b>	48	39	58	36
trust business to thoroughly test it	48	42	54	49
have confidence those adversely affected will be taken care of	46	39	54	43
slow down the pace at which it was happening	46	42	50	48
trust government to ensure it was well-regulated	46	39	53	41

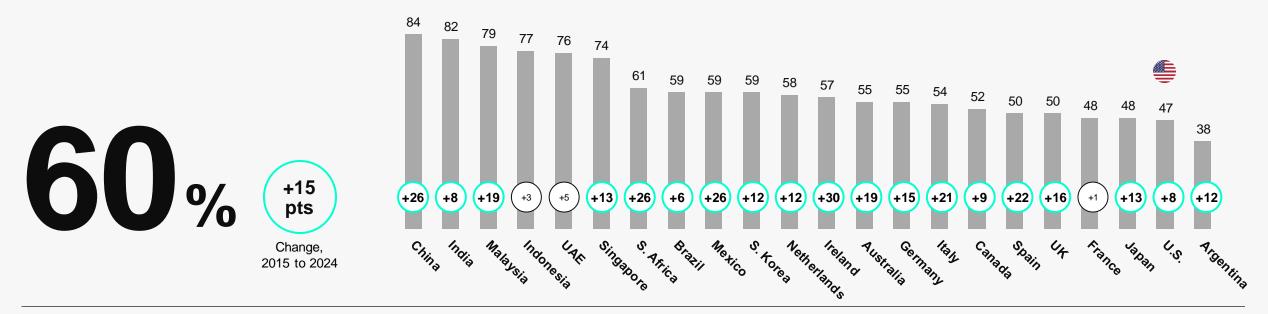
U.S. enthusiasm for AI most likely to increase with understanding of societal benefits, more trust in business testing, and slower pace

2024 Ede Iman Trust Barometer. TEC\_COM\_LVR. How much would each of the following help to make you feel more positive about the growing us of AI than you do now? 5-point scale, top 2 box; help a lot or extremely helpful. Question asked among those who said they were less than enthusiastic about the growing use of AI, in half the sample. General population, 28-mkt avg., and by developed and developing markets, and in the U.S.

#### Over Past Decade, Demand for Business-Government Partnership on Innovation Surges



If business partners with government, I would trust it more with technology-led changes



2024 Ede Iman Trust Barometer. INS\_PTN. Below are a number of actions that could impact your trust in business and industry to develop and implement technology-led changes. What impact would each of these actions have on your trust? 9-point scale, top 4 box, trust business and industry more. General population, 22-mkt avg. Year-over-year changes were tested for significance using a t-test set at the 99%+ confidence level.

#### **Building and Maintaining Trust in a Fast Moving World**

## Provide trustworthy content

Financial services firms can help fill the trust vacuum by providing truthful, unbiased, reliable information about the issues that matter.

## Use data to cut through the noise

Leadership in sustainability, long termism and economic prosperity creates a "trust premium." All are themes where financial services companies should excel but are increasingly crowded. Data and a unique POV are key.

#### Lean into your engaged workforce

Financial services employees invest great trust in their company and sector. Addressing these will position you to attract the best talent.

## Business must partner for change

Business is most trusted to introduce innovation into society, with an emphasis on partnering with government. CEOs need to safeguard jobs and take a stand on emerging issues.



2024 Edelman Trust Barometer

# Thank You